



Board of Directors Meeting
Newburgh, NY and Zoom
April 15, 2022 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, David Campbell, Melissa Cobuzzi, Susan Dean, Daniel Depew, Andrew Fetherston, Brian Flynn, Charles Gottlieb, Robert Kaehler, Michelle Rider, Robert Sanchez, James Smith, Mark Stellwag, Michael Turturro, Chuck Utschig, Derrik Wynkoop

Absent: Todd Diorio, Daniel Maughan, Alan Seidman, Gary Tetz

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm.

Michael Gilfeather

Approval of Minutes:

Michael Gilfeather

- The minutes of the March 2022 board meeting were presented and accepted on a motion made by Robert Kaehler, seconded by Michael Turturro and unanimously carried.

Financials:

Derrik Wynkoop

- The financials were presented and approved on a motion made by Robert Kaehler, seconded by Michelle Rider, financials were unanimously carried.
- An update was provided on the RFP for investment policy. Next steps will be announced at the May board meeting.

Nominating Committee:

Robert Kaehler

- A bio for Ryan Hawthorne from Central Hudson was presented and discussion followed regarding adding him to the Board of Directors. A motion to approve Ryan Hawthorne as a member of the Orange County Partnership Board was made by Mark Stellwag, seconded by Daniel Depew and unanimously carried.
- Ryan Hawthorne will be contacted for orientation and will begin attending meetings in May.
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President's Report:

Maureen Halahan

- Report provided on new investors that have come in since early April. The list included 9 new companies.
- New hire, Conor is ramping up. List of business development meetings he is attending was reviewed.
- The next OCP newsletter will include a profile of Steve Gross. Working on creating a strategic Orange County economic development strategy with him.
- Assisting Tree Top Developers with their projects in Cornwall, Wallkill and Goshen.
- Dinosaur Park info session was attended by OCP. The project is in jeopardy but we are assisting them with a new location search.
- More project updates are included in the board reports in each packet.
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- Meeting with Rob Kossar to reengage JLL.
- Andrew Fetherston provided an overview of the ABG meeting which featured Kelly Turturro as the speaker.
- Events updates were provided for the golf outing, 2nd QPM and MVP Breakfast. Sponsorships are selling for all events and marketing details are being created now.

Chairman's Report:

Michael Gilfeather

- Chairman Gilfeather proposed a question to the board asking: What economic development projects can the partnership support that involve higher paying jobs? Examples provided were tech, medical and accounting. Open discussion followed by all board members with suggestions on how to approach businesses and what businesses would be a good target for this strategy.

Old/New Business:

Michael Gilfeather

- With no old or new business, a motion to adjourn was made by Robert Kaehler, seconded by Michael Turturro and unanimously carried.

Respectfully submitted,

Michael Turturro